

**Our Customers Love Their Hot Tubs**

*Hot Spring spas are now the hot tub of choice in over 875,000 homes worldwide*



*“The hot tub is ridiculously wonderful!!!”  
Marty & Janet Irving,  
McLean, VA*



*“The Hot Spring part of our backyard project was stress-free”  
Charlie & Tammy Hertel,  
Clarksburg, MD*



*“Hot Spring’s jets are perfect!”  
Jim & Kim Shorten  
Silver Spring, MD*



We’ve changed our company name and logo. We’re the same ‘ol company...same ownership, same people, same products...just different name. We changed our name and logo to reflect that we offer more than just Hot Spring Spas. The makers of Hot Spring Spas now carry 5 hot tub product lines (Hot Spring, Tiger River, Solana, Limelight, and Hot Spot Spas). We sell and service all these lines plus saunas. We wanted a name that encompassed everything. We’re still committed to providing great products and great customer service. We hope you like our new name and logo! Thanks from Capital Hot Tubs, Repair and Saunas!

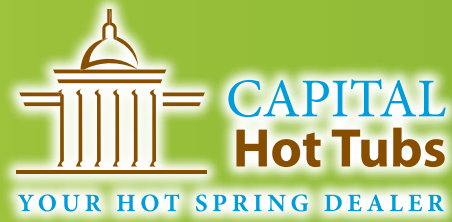
**Capital Hot Tubs and Saunas wins Hot Spring’s 2010 Regional Excellence Award**



In this picture: along with members of Watkins Manufacturing are Capital members, Jeff Topper and Bruce Grimes (back center) Patty and Joe Mahoney and Karen Hagberg (front left to right)

# Splash!

Spring 2011 Newsletter



**Win a Sauna Contest  
Just Write us a Google Review  
about how much you like  
your hot tub or sauna**

You can win a Finnleo Thera-port Sauna...a value of \$3495.00! This 2-person, very portable sauna comes in two pieces and can be assembled in minutes...and no plumbing, no finishing work. Just put it into a standard 15 or 20 amp outlet and enjoy! All you have to do is write a review about our company and you’ll be entered into the drawing. Go to our website for details [www.capitalsaunas.com](http://www.capitalsaunas.com) or see us at VIP night! Contest ends April 30. Drawing is May 1.



**Many Features or Few  
Features...  
a Hot Tub for Everyone**



Hot Spring Envoy featuring many jets (including Moto-Massage, wrist and calf jets), waterfall and Music and TV options



Hot Spot Tempo featuring great jets, seating, and affordability

Watkins Manufacturing make 3 different lines of hot tubs: Hot Spring Spas, Limelight Spas, and Hot Spot Spas. Watkins offers a hot tub for everyone’s needs and wants. Hot Spring Spas offer models that have standard features such as a great variety of jets (including the Moto-Massage jet), an ozonator, the Luminescence Lighting System, and water features. Hot Spring Spas also offer great options such as the ACE Salt Water Sanitizing System, Music and TV Systems, and faux-stone custom exteriors. For those who want less features and more affordability, the Limelight and Hot Spot hot tubs are a great option. If you already have a hot tub from Watkins, this is a great month to trade-in your old for new hot tub. No matter what your needs are, we have a hot tub for you!

**GREAT TRADE-IN EVENT! – April & May Only**  
If you’ve considered buying a new hot tub, now is the time! When you trade your current hot tub for a new one, you’ll save big! Plus, all new hot tubs come with a complete warranty. You can’t lose!

[www.capitalhotubs.com](http://www.capitalhotubs.com)

**Store Locations and Hours:**  
11226 Waples Mill Road  
Fairfax, VA  
(703) 359-2807  
Monday–Friday 10 am – 7 pm  
Saturday 10 am – 5 pm  
Sunday 12 Noon – 5 pm  
Clarksburg, MD & Service Center  
25811 Frederick Rd.  
Tel. (301) 607-4670  
Fax (301) 607-4673  
Monday - Friday 8 am-4 pm  
Saturday, 10 am-5 pm  
Closed Sunday



Capital Hot Tubs, Repair, Saunas  
25811 Frederick Road  
Clarksburg, MD 20871

FIRST CLASS  
U.S. POSTAGE PAID  
SUBURBAN, MD  
PERMIT NO. 6511



# Is Your Hot Tub Cover Showing its Age?

Not sealing properly?  
Not fitting snugly?  
Waterlogged & heavy to lift?  
Sagging, fading or cracking?  
Worn or torn?

**Buy a Cover AND a Lifter  
Get Free Delivery - \$95.00 savings**

Contact us today or see us at the VIP nights to order a new cover.  
With your order of a NEW cover AND a NEW cover lifter, get  
Free delivery, pickup of old cover, and installation  
of cover and lifter - \$95 value

Offer expires April 7, 2011, prior sales excluded, deliveries in DC metro area, trip charge may apply to far distance deliveries.

# VIP Nights



VIP discounts for all in-store attendees

Refreshments will be served

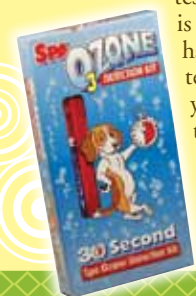
### Great Night For Your Friends to Buy and For You to Trade-in

## Spring Checklist



- Clean your filters monthly**  
This is a must. Even if you don't plan on using your spa for a while, you should clean the filters. Clogged filters can shut your spa off. Spas that have trouble reheating could potentially freeze
- Replace your filters if:**
  - More than 2 years old
  - The filters are brown, gray, or green and don't rinse clean.
  - Hot tub transferred to a new owner
  - Pleats lost their fibrous sheen
  - The filter top or bottom have cracks or splits.
  - Filters need to be replaced just like your air filters in your home.

Filters should be replaced at least every two years. The hot tub filters usually don't look dirty but they do collect bio film and other matter that doesn't easily wash out of the filters. That can put a strain on the pumps and heater and make balancing the water more difficult. When the filters age they collect biofilm and other debris that is not easy to see when you look at the filter.
- Replace your AG+ Silver Ion Cartridge every 3-4 months**
- Test the water's temperature** with your hands periodically. You want to make sure your spa hasn't shut off especially in the winter
- Test your Ozonator** with a Spa Ozone Detector. Just because you see bubbles coming from the bottom of the hot tub doesn't mean the ozone is working. There is a test kit to find out how much ozone is in the water. The ozonator does have a lifespan. We recommend testing it once a year after three years of service or if you suspect the ozone is not working. This 30-second test kit determines whether your hot tub's ozone generator is producing adequate levels of ozone or not.
- Maintain your spa's water chemistry**  
This will ensure proper functioning of equipment through colder months.
- Clean your spa's shell** with a mild non-abrasive non-sudsing cleanser and a soft rag or nylon scrubber to remove dirt build-up. Baking soda can also be used and Mr. Clean Magic Erasers work great.
- When refilling your spa's water**, place the hose in the filter compartment and then start the water. This will keep air from getting trapped in the heating system.
- Keep your spa on** and the temperature up even if you're not planning on using it for a while. Our spas are so energy efficient, why not leave them hot?
- Change your water at least twice a year.** Fall and Spring are a great time to drain and refill your water. Don't do this in the winter when it's freezing out. The spa may not be able to heat up the water fast enough before freezing.
- Replace your Cover** when it's getting heavy or torn. Your cover might only last 3-4 years depending on its' condition.
- Clean and condition your cover**  
Use HotSpring Cover Shield to condition cover.
- Run Clean Start through your spa once a year**  
NEW product! Using Clean Start once a year helps preserve the longevity of your hot tub and give it a clean, fresh new spa season.



## Auto Ship Programs

**AG+ Auto Ship**  
If you're using the Everfresh Chemical System, you should be replacing your AG+ Silver ION cartridge every 4 months. Sign up for our AG+ Auto Ship program and receive a cartridge at your doorstep every 4 months. If you sign up at one of our VIP nights, you'll get FREE SHIPPING. This is an easy way to be reminded to change your cartridge!



**Silk Balance Auto Ship**  
Your Silk Balance bottle will last 4 months. Sign up for our Auto Ship program and receive a new bottle at your doorstep every 4 months. If you sign up at one our VIP nights, each bottle of Silk Balance shipped will be \$30.00 off regular price plus FREE SHIPPING.



Sales Manager, Bruce, loves Silk Balance

**Great Trade-In Event!** April and May only!  
This is a great time to upgrade your spa plus get a new warranty. Buy at our VIP Night and get super savings!

**Featured Products**  
**Spa Ozone Detection Kit**  
tests if your ozone generator is working



**Silk Balance**  
for soft skin and easy to use (see front page article) Special VIP pricing

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**Get Free Delivery - \$95.00 savings**  
Contact us today or see us at the VIP nights to order a new cover  
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All Steps, Replacement Headrests and Jets are 10% off.  
Special Orders may be required.

## Next VIP Night

**Fairfax:** Thursday Night  
March 31, 4-9 p.m.  
**Clarksburg:** Thursday Night  
April 7, 4-8 p.m.



All Filters 10% off



All Water Care Products 25% off (excluding Silk Balance)