

Backyard Vacation Destinations

We strongly believe in making your backyard a Vacation Destination...why not have a beautiful haven right outside your door so you can relax EVERYDAY? There are many builders, remodelers, landscapers, patio builders and deck builders that we know that do



excellent work and they're reliable!

We just had our Builders Night in February to get to know more

BUILDERS NIGHT

of these contractors so we can better serve you! If you ever need a referral for a contractor, please call one of our stores.



Another Great Customer added to Our Family

David and Rebecca Collingham of Mount Airy, MD just got their Tiger River Caspian hot tub and gazebo. David told us of a very bad experience they had with another hot tub company that left a bad taste in their mouth. They decided to visit our Hot Spring Hyattstown location. David comments, "My wife



went in while I waited in the car with the kids. She returned to the car with excitement and stated that she had found what she wanted and was smiling. When my wife is happy, I'm happy. Within 3 days, we had a new hot tub and gazebo

installed. The crew was on time and very professional. Joe Mahoney, the owner of Hot Spring Spa of Washington, stayed with me until 10:00 p.m. on a snowy evening to help me get the electrical wiring right. My wife and I will never forget it!" The spa looks great in their backyard...another great Vacation Destination!

Splash!

Spring 2007 Newsletter



Hot Spring Spa of Washington
"Your Friends in the Hot Tub Business"



2007 marks a very special 30th Anniversary year for Hot Spring Spas

Since 1977, Hot Spring has led the industry in quality, technology, and innovation. For thirty years, they've created products that meet the ever-changing needs of the consumer, while further widening our leadership position in the spa industry. With each new undertaking they've continued to build and strengthen the Hot Spring brand.

To kick off their 30th Anniversary, they've introduced a new 30th Anniversary model—

The Aria.

The word Aria, defined as a striking solo performance or an elaborate melody, aptly describes the newest Hot Spring spa. The Aria spa's outstanding performance and special features are sure to make this model an instant hit.



Spa's Design Features:

Contemporary Cabinet Design - single-board, all-vertical profile available in Coastal Gray, Redwood and Espresso
Beautifully Styled Interior - The Aria spa is equal in size to the Vanguard® at 7'3" by 7'3" and seats 5 people. This model also features the popular **BellaFontana®** water feature. The **Luminescence®** lighting system creates the perfect finishing touch.

Outstanding Jet Performance

The Aria has a total of 35 Jets. It offers a wide variety of jets and is the first Hot Spring spa to offer calf jets in the lounge!

The Aria™ Music System

The Aria spa is the only Hot Spring spa to feature a distinctive factory-installed music system. The Aria music system incorporates a sleek Aeware® in.tune deck unit, with **AM-FM receiver/MP3/CD playing capability**, built-in to the front panel of the spa's cabinet. **Two pop-up speakers** located along the bar top on adjacent sides of the spa deliver terrific sound quality, and can be rotated up to 330°. Mounted within the spa cabinet, a powered **sub-woofer** adds enhanced bass tones to the performance.

www.hotspringdc.com

Monday-Friday 8 AM - 4 PM

Fax (301) 607-4673

Tel. (301) 607-4670

25811 Frederick Rd.

Hyattstown, MD & Service Center

Sunday 12 Noon - 5 PM

Saturday 10 AM - 5 PM

Monday-Friday 10 AM - 7 PM

Store Hours

12221 Nebel St. (301) 770-1516

Rockville, MD

9509 Arlington Blvd. (703) 359-2807

Fairfax, VA

Store Locations and Hours:

Hot Spring Spa of Washington

Clarksburg, MD 20871

25811 Frederick Road

Hot Spring Spa of Washington

HotSpring
Portable Spas



FIRST CLASS
U.S. POSTAGE PAID
SUBURBAN, MD
PERMIT NO. 6511

GREAT TRADE-IN EVENT! - MARCH & APRIL ONLY

If you've considered buying a new spa, now is the time! When you trade your current spa for a new one, you'll save big! Plus, all new spas come with a complete warranty. You can't lose!

Check Out Our New Website Order Spa Supplies Online

We have a Customer Corner on our web site for your convenience. You can:

- Order accessories and chemicals on our new E-STORE. It's quick and easy, just click away and we'll ship within a week.
- View FAQ's and troubleshooting tips
- Download past newsletters, owners manuals, and pre-delivery guides.
- Print water-care and filter cleaning instructions.
- View our used hot tub covers in stock.
- We have many pictures of customers and their hot tubs.

If we've used your picture, come see us at a VIP Night and we'll give you a free gift!



www.hotspringdc.com

The Results Are In!

We have a winner! We had many entries come in. The winners are Carol and K.C. Avery from Springfield, VA. The Averys have a 1998 Hot Spot RLX that was sitting on a sunken foundation, a broken cover lifter holding a very heavy and ripped cover. The pumps did not have much power and several jets needed repair. In 1994, K.C. was riding his motorcycle and was hit by a car. He sustained brain injuries and spent 2 months in the hospital. The hot tub is part of his therapy. We had to help K.C. so his spa was a relaxing and therapeutic event not a burden and an eyesore.

2ND ANNUAL *Extreme* MAKEOVER SPA EDITION

Here's what we did:

- Installed a new concrete slab and retaining wall
- Put on a new cover, cover lifter, handrails, spa steps, filter, and new jets
- Cleaned the spa and refilled with water



Before



After

Here's Carol's comment after the job was done- "I want to thank Hot Spring Spa of Washington for bringing our tired, old, decrepid spa back to life! The new cover, cover lifter and the handrails will make it so easy to get in and out of the spa! We're just thrilled!"

Profile of a Hot Spring Salesman... Would You Like to Join Our Team?



John Homan

John owned an insurance agency for 38 years and then retired. During his retirement, he bought a Hot Spring Landmark from our Fairfax store. John comments, "I liked the Hot Spring product so much, I decided to sell them". John has worked for us for 3 years and proves to be a very successful salesman; in sales, knowledge, and loyalty. Many customers comment on his low-pressure, kind spirit but always walk away with a total hot tub education.

We love the idea of hiring salespeople who are customers...you already know the quality of the product and you love to relax in your spa! If you have considered a second career selling a great product with a great company in our Fairfax location, call owner, Joe Mahoney at 301-607-4670. We'd love to talk to you!

VIP Nights

Great Night For Your Friends to Buy and For You to Trade-in

Refreshments will be served



GREAT TRADE-IN EVENT!

This is a great time to upgrade your spa plus get a new warranty. Buy at our VIP Night and get super savings!

NEW COVERS ON SALE

Cover and Cover Cradle

| | |
|---------------------|-----------------|
| Locking Cover | \$395.00 |
| Delivery | \$50.00 |
| Cover Cradle | \$395.00 |
| Cradle Installation | \$50.00 |
| Total | \$890.00 |

Save \$100 only \$790.00 by ordering at VIP Night

Cover and Covermate

| | |
|------------------------|-----------------|
| Locking Cover | \$395.00 |
| Delivery | \$50.00 |
| Covermate | \$185.00 |
| Covermate Installation | \$50.00 |
| Total | \$680.00 |

Save \$50 only \$630.00 by ordering at VIP Night

USED COVERS ON SALE

See our web site: www.hotspringdc.com for a listing of what we have for sale.

NEW FEATURED ACCESSORIES



Hand Rail



Towel Tree



All Chemicals 25% off



All Filters 10% off



New Smart Steps
All Steps 10% off

Next VIP Night

Hyattstown:
Thursday Night
March 15, 4-7 PM

Fairfax:
Thursday Night
March 22, 4-9 PM

Rockville:
Thursday Night
March 29, 4-9 PM