

1,000,000th Hot Tub Built



The One Millionth Watkins hot tub, a Hot Spring Aria®, was built on September 20th, 2011 in Vista, CA.

Congratulations, you are a part of a huge family of hot tub owners built by Watkins Mfg.

Purchases delivered right to your door.

www.capitalhottubs.com



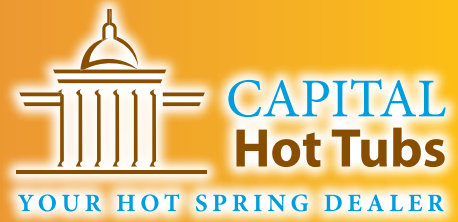
SHOP at home or from your smart phone

Use our e-store for quick purchases delivered right to your door.
www.capitalhottubs.com



Splash!

Fall 2011 Newsletter



Why Upgrade/Trade-in Your Hot Tub?



New Cover and Cover Lifter



Beautiful Stone options



New Lighting/Waterfalls/Controls



TV and Music Options



ACE Salt Water Sanitizing System

Come see us at VIP nights and we'll talk to you about trading in your hot tub and upgrading to a new one!! This is the biggest Trade-in event we've ever had!!!

Great Trade-in Event! - October & November Only

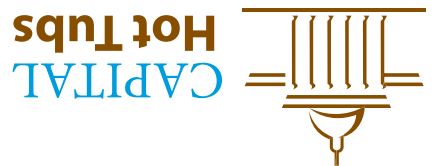
If you've considered buying a new spa, now is the time! When you trade your current spa for a new one, you'll save big! Plus, all new spas come with a complete warranty. You can't lose!

www.capitalhottubs.com

Fairfax, VA
11226 Waples Mill Road
(703) 359-2807
Monday-Friday 10 am - 7 pm
Saturday 10 am - 5 pm
Sunday 12 Noon - 5 pm
Clarksburg, MD & Service Center
25811 Frederick Rd.
Tel. (301) 607-4670
Fax (301) 607-4673
Monday - Friday 8 am-4 pm
Saturday, 10 am-5 pm
Closed Sunday

Store Locations and Hours:

YOUR HOT SPRING DEALER



Capital Hot Tubs, Repair, Saunas
25811 Frederick Road
Clarksburg, MD 20871

FIRST CLASS
U.S. POSTAGE PAID
SUBURBAN, MD
PERMIT NO. 6511

Fall Checklist

✓ **Clean your filters monthly**
This is a must. Even if you don't plan on using your spa for a while, you should clean the filters. Clogged filters can shut your spa off. Spas that have trouble reheating could potentially freeze.



✓ **Replace your filters if:**

- More than 2 years old
- The filters are brown, gray, or green and don't rinse clean.
- Hot tub transferred to a new owner
- Pleats lost their fibrous sheen
- The filter top or bottom have cracks or splits.
- Filters need to be replaced just like your air filters in your home.

Filters should be replaced at least every two years. The hot tub filters usually don't look dirty but they do collect bio film and other matter that doesn't easily wash out of the filters. That can put a strain on the pumps and heater and make balancing the water more difficult. When the filters age they collect biofilm and other debris that is not easy to see when you look at the filter.

✓ **Replace your AG+ Silver Ion Cartridge every 3-4 months**

This cartridge will only last 4 months...it is no longer active after that! We recommend draining and refilling your hot tub before replacing the cartridge and don't forget to add Chlorine after refilling (this activates the AG+ cartridge). But, do not drain and refill your hot tub in the cold of winter. If you cannot drain and refill due to the weather, but need to replace your AG+ cartridge, you can replace it with your current water but you still must add the Chlorine to activate the cartridge.



✓ **Test the water's temperature** with your hands periodically. You want to make sure your spa hasn't shut off especially in the winter

✓ **Maintain your spa's water chemistry**
This will ensure proper functioning of equipment through colder months.

✓ **Clean your spa's shell** with a mild non-abrasive non-sudsing cleanser and a soft rag or nylon scrubber to remove dirt build-up. Baking soda can also be used and Mr. Clean Magic Erasers work great.

✓ **When refilling your spa's water**, place the hose in the filter compartment and then start the water. This will keep air from getting trapped in the heating system.

✓ **Keep your spa on** and the temperature up even if you're not planning on using it for a while. Our spas are so energy efficient, why not leave them hot?

✓ **Change your water at least twice a year.** Fall and Spring are a great time to drain and refill your water. Don't do this in the winter when it's freezing out. The spa may not be able to heat up the water fast enough before freezing.



✓ **Replace your Cover** when it's getting heavy or torn. Your cover might only last 3-4 years depending on its condition.

✓ **Clean and condition your cover**
Use HotSpring Cover Shield to condition cover

✓ **Run Clean Start or Spa Purge through your hot tub once a year**
These two products improve the longevity of your hot tub by removing bio-films and organic contaminants from the hot tub's plumbing. It will give your hot tub a fresh, clean, bacteria-free start to your new hot tub season.



We love Hot Water & Hot Tubs Cold Rain & Floods...not so much!

Remember all the rain in September? Well, our outdoor showroom patio in Clarksburg got majorly flooded. But Patty and Joe Mahoney (owners of Capital Hot Tubs & Saunas) look so relaxed watching the flood, right? Ha!...we were photoshopped in! It actually took us a few days to smile after all that rain!



VIP Nights

VIP discounts for all in-store attendees

Refreshments will be served

Great Night For Your Friends to Buy and For You to Trade-in

25% off entire order, if you spend more than \$250!

*only applies to products purchased and taken at VIP nights, does not apply to ordered products such as covers

15% off entire order, if you spend more than \$100!

*only applies to products purchased and taken at VIP nights, does not apply to ordered products such as covers

10% off entire order, if you spend more than \$50!

*only applies to products purchased and taken at VIP nights, does not apply to ordered products such as covers

Great Trade-In Event! Oct. and Nov. only!
This is a great time to upgrade your spa plus get a new warranty. Buy at our VIP Night and get super savings!

Silk Balance package
with your conversion to a Silk Balance watercare system and signup for our autoship program, you'll get:

Yearly Savings	
\$30 off Silk Balance bottles (3 per year)	Value \$90.00
Free Clean Start	Value \$24.95
Free Shipping on autoship bottles (2 shipments every 4 months)	Value \$30.00

Total VIP Yearly Savings \$144.95
* must signup for autoship program to get these savings.



Sales Manager,
Bruce, loves
Silk Balance



Next VIP Night

Fairfax:
Thursday Night
Oct 27, 4-9 p.m.

Clarksburg
Thursday Night
Nov 3, 4-8 p.m.

**Buy a Cover AND a Lifter
Get Free Delivery - \$95.00 savings**

Contact us today or see us at the VIP nights to order a new cover
With your order of a NEW cover AND a NEW cover lifter, get
Free delivery, pickup of old cover, and installation of
cover and lifter - \$95 value
Offer expires Nov.3 2011, prior sales excluded, deliveries in DC